Examination Period 3: 2016/17

HRM100217N

Module Title: Introduction to People in Organisations
Level: Four
Time Allowed: Two hours

Instructions to students:
- Enter your student number not your name on all answer books.
- Answer three out of six questions.
- All questions are equally weighted.

No. of Pages: 2
No. of Questions: 6
Answer **three** out of **six** questions.

1. What is your understanding of national cultural differences? Why might this be important knowledge for managing people in organisations?

2. “Leaders are born and not made” How far do you agree with this statement? Give reasons for your answer with reference to relevant leadership theory.

3. Why do many employees resist change in organisations? How can managers overcome resistance to change in their organisations?

4. How can organisations encourage employees to be more creative, what needs to be in place to encourage and support creativity at work?

5. What is the importance of understanding the individuals learning styles at work? Support your answer by using the Visual, Auditory, Kinaesthetic (VAK) model of learning styles.

6. “Money does not motivate employees to perform.” Do you agree with this statement? Explain you answer with reference to at least two different theories of motivation.

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**End of Paper**